



## REQUEST FOR PROPOSALS

### **BID DESCRIPTION:**

APPOINTMENT OF A SERVICE PROVIDER FOR PHARMACY  
NETWORK AND MEDICINE MANAGEMENT SERVICES FOR A  
PERIOD OF FOUR (4) YEARS

### **BID NUMBER:**

POLMED007/2022/PHARMACYNETWORK

### **CLOSING DATE:**

09 SEPTEMBER2022 AT 12H00

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## GLOSSARY

Abbreviation	Description
Administrator	The Administrator of the Scheme, duly appointed by the Scheme from time to time.
Authorised representative	Person/ legal entity authorised by the Board of Trustees or by its delegate, the POLMED Officer of POLMED, to represent POLMED from time to time.
Award	Conclusion of the procurement process and final notification to this effect to the successful Bidder.
B-BBEE	Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003) and the Codes of Good Practice issued there under by the Department of Trade and Industry.
Bid	A written offer on the official bid documents and in a prescribed or stipulated form in response to an invitation by POLMED for the provision of services, works or goods.
Bidder	Entity/joint venture/consortium responding to the Request for Bid.
Board of Trustees	The duly elected and appointed Board of Trustees of POLMED.
CMS/ Council	The Council for Medical Schemes established in terms of section 3 of the Medical Schemes Act.
CoGP	Codes of Good Practice.
Contracting Entity/ Contractor	Contracting entity with whom POLMED will conclude a formal contract and service level agreement subsequent to the final award of the contract based on this Request for Bid.
DTI	Department of Trade and Industry of the Government

Abbreviation	Description
EME	Exempted Micro Enterprise in terms of the Codes of Good Practice.
IP	Intellectual Property.
Medical Schemes Act	The Medical Schemes Act, Act No 131 of 1998, and any regulations published in terms thereof.
Member	Any person who is enrolled as a Member of the Scheme and who is a member in terms of the Rules and shall be deemed to include the registered dependents of a Member.
Original bid	Original document signed in ink by the person duly authorised to commit the Bidder. Copies of original document signed in ink by the person duly authorised to commit the Bidder.
PO	Principal Officer.
POLMED	The South African Police Service Medical Scheme being a medical scheme registered under the Medical Schemes Act, 1998 (referred to as the Scheme).
QSE	Qualifying smart enterprise in terms of the codes of good practice.
RFP	Request for Proposals.
Rules	The registered Rules of the Scheme as defined in terms of the Medical Schemes Act.
SCM	Supply Chain Management.
ToR	Terms of Reference.
Trustees	The members of the Board of Trustees of the Scheme, as constituted in terms of the Rules to manage the Scheme.
Valid document	A document containing authentic information conforming to legally binding status and is enforceable

Abbreviation	Description
	by the executing authority on the bidding authority whether in an original, copied, reproduced, photo, faxed or in electronic format and that has bearing to transaction(s) with POLMED. Such submission must be valid at the closing date and time of submission.
Will be deemed	Bidder will immediately be excluded from further evaluation non-responsive.

## 1. GENERAL TERMS AND CONDITIONS OF THE BID

### 1.1. FRAUD AND CORRUPTION

All Bidders are to take note of the implications of contravening the Prevention and Combating of Corrupt Activities Act, Act No 12 of 2004 and any other Act applicable.

### 1.2. BRIEFING SESSION

No briefing session will be held for this request for bid.

### 1.3. CLARIFICATIONS AND QUERIES

Telephonic requests for clarification will not be accepted. Any clarification required by a bidder regarding the meaning or interpretation of any part of the Terms of Reference or any other aspect concerning the RFP, is to be requested in writing from [pharmacy@polmed.co.za](mailto:pharmacy@polmed.co.za) by not later than **26 August 2022** as indicated in the bid advertisement . The RFP number must be mentioned in all correspondence.

### 1.4. SUBMISSION OF RESPONSES

Responses to the RFP document must be submitted in the following manner:

#### **Hard Copies Submissions**

The tender box is situated at the reception of the POLMED head office:

Crestway Office Park  
Block A, 20 Hotel Street  
Persequor Park  
Lynnwood  
Pretoria

For purposes of this RFP, bids submitted via facsimile and via e-mail will not be considered.

The three (3) envelope system will be followed. One (1) original and two (2) copies of the bid of the administrative documents, technical proposal and financial bid must be submitted in a sealed envelope/ pack.

All bids must be submitted together with an **electronic copy (Memory Stick/USB)** of the entire bid in the format prescribed in section 1.25 the bid document.

**Failure to submit an electronic copy of the bid will lead to the bid being non-responsive and will be disqualified.**

The administrative documents, technical proposal and financial and B-BBEE proposal must be submitted in separate envelopes. Bidders must indicate on the cover of each document whether it is the administrative documents file, technical proposal and financial proposal.

Bids should be submitted in a sealed envelope/ pack, marked with the following:

- RFP number: POLMED007/2022/PHARMACYNETWORK
- Closing date and time: 09 September 2022
- The name and address of the bidder.
- Indication if the envelope/ pack relates to the administrative documents, technical or financial response.

All bids submitted to POLMED will become the property of POLMED and will as such shall not be returned to the bidder. POLMED will maintain all reasonable efforts to maintain bids in confidence. Proprietary information should be indicated as such in each bid.

**1.5. LATE SUBMISSIONS**

Bids received late will not be considered. A bid will be considered late if it arrived even one (1) second after 12:00PM or any time thereafter. The tender box shall be locked at exactly 12:00PM and bids arriving late will not be considered under any circumstances.

The official Telkom time (Dial 1026) will be used to verify the exact closing time.

Bids received late shall be returned unopened, where possible, to the bidder. Bidders are therefore strongly advised to ensure that bids be dispatched allowing enough time for any unforeseen events that may delay the delivery of the bid.

**1.6. FORMAT OF PART 1 - ADMINISTRATIVE REQUIREMENTS**

Bids submitted by potential service providers must include at least the following mandatory documentation/ information:

- A: Standard Bid Document, Declaration of interest and Declaration of bidder's past SCM practices.
- B: Company registration and shareholding information to support the B-BBEE contribution certificate.



- C: Valid, original tax clearance certificate or equivalent.
- D: B-BBEE status level of contribution certification or sworn affidavit.
- E: Three (3) years audited annual financial statements covering a period of three (3) financial years.
- F: Investigation by regulatory bodies (Refer to Section 1.22 of the bid).
- G: Signature by a duly authorized representative of the bidder and all pages of the bid initialled for correctness
- H: The Service provider must be accredited by the CMS as a Managed care organisation to render capitation (financial risk transfer) services in relation to Chronic and HIV related medication.

Failure to provide any of the above administrative compliance documents **will lead** to the bid being non-responsive.

#### 1.7. **FORMAT OF PART 2 - THE TECHNICAL PROPOSAL**

Submissions by Bidders must be in the following format:

- A: Executive Summary.
- B: Company Profile, Capacity and Geographical Footprint
- C: Company Competency and Expertise
- D: Experience in Providing the Service
- E: Methodology and Approach
- F: Team Competency and Experience, including CVs and Qualifications
- G: H: Client References (Contactable)

#### 1.8. **FORMAT OF PART 3 – FINANCIAL PROPOSAL AND B-BBEE**

Submissions by Bidders must be in the following format:

- Pricing Schedule
- B-BBEE Sworn Affidavit or valid B-BBEE Certificate rated by a SANAS Accredited agency.

#### 1.9. **VALIDITY OF THE BID**

The functional and financial bids must be valid for a period of 90 days from the closing date of this RFP.

**1.10. DURATION OF APPOINTMENT**

The term of the contract commencement will be for an initial period of four (4) years that can be extended with an additional two (2) years based on performance. POLMED reserves the right to terminate the contract of the service provider on the basis of poor performance, giving the service provider sufficient prior notice thereof in writing.

**1.11. NEGOTIATING AND CONTRACTUAL OBLIGATIONS**

A bid will constitute a binding offer, but such offer will be deemed not to have been accepted, unless and until a definitive contractual agreement and other related documents are concluded between POLMED and the preferred bidder.

POLMED or its authorised representatives have the right to enter into negotiation with one (1) or more bidders regarding any terms and conditions, including price(s), of a proposed contract.

POLMED shall not be obliged to accept the lowest bid price.

POLMED reserves the right to select another Preferred Bidder in the event that negotiations with the originally selected Preferred Bidder prove unsuccessful and/or unduly delayed.

Upon final selection and notification of the Preferred Bidder, a process of final negotiations will commence. Negotiations will be used to finalise outstanding elements of the SLA in an effort to arrive at a comprehensive binding SLA that will govern the relationship between POLMED and the Successful Bidder.

Under no circumstances will negotiation with any Bidders, including with preferred Bidders, constitute an award or promise/ undertaking to award the contract or be construed as legitimate expectations by such Bidder.

**1.12. BIDDER SELECTION**

POLMED reserves the right to select the appropriate service provider based on its requirements and selection criteria.

**1.13. ACCESS TO INFORMATION**

All Bidders will be informed of the status of their bid once the procurement process has been completed. Requests for information regarding the RFP process will be dealt with in line with the POLMED SCM Policy and other relevant applicable legislation in terms of access to information.

1.14. **BIDDER ENQUIRIES**

All technical and Supply Chain-related enquiries must be sent in writing to [pharmacy@polmed.co.za](mailto:pharmacy@polmed.co.za). The RFP number must be mentioned in all correspondence.

1.15. **REASONS FOR REJECTION**

POLMED shall reject a bid for the award of a contract if the recommended Bidder is suspected of fraud or improper conduct or has committed a proven corrupt or fraudulent act in competing for the particular contract.

POLMED may disregard the bid of any Bidder if that Bidder, or any of its directors:

- Have abused the Supply Chain Management (SCM) system of POLMED.
- Are suspected of or have committed proven fraud or any other improper conduct in relation to such system.
- Have failed to perform on any previous contract.
- In case of collusive tendering by the Bidders or any anti-competitive conduct as determined in terms of the Competition Act, 89 of 1998.
- In case a Bidder, a member of the Bidder, has interest (directly or indirectly) in any other Bidder.

1.16. **CANCELLATION OF PROCUREMENT PROCESS**

POLMED reserves the right to amend, modify or withdraw this RFP or amend, modify or terminate any of the procedures or requirements set out herein at any time and from time to time, without prior notice and without liability to compensate or reimburse any person.

1.17. **COMPANY REGISTRATION AND SHAREHOLDING INFORMATION**

The Bidder must be a South African entity and must submit its company registration details and documentation. Bids submitted without a company registration document **will** be deemed to be non-responsive.

1.18. **VALID, ORIGINAL TAX CLEARANCE CERTIFICATE**

A valid SARS Tax Clearance Certificate must accompany the bid and must be valid at the date of closing of the RFP. In case of a consortium/ joint venture, a valid SARS Tax Clearance Certificate for each consortium/ joint venture member must be submitted.

The following options will be regarded as a valid tax clearance certificate:

- A valid original tax clearance pin certificate printed directly by SARS; or
- A valid tax clearance certificate mailed to the relevant party to the bid and thus printed by the party to the bid and which is accompanied by a PIN through which POLMED may confirm the validity of the certificate on the closing date of the bid. Failing to provide a PIN will lead to the verification being done at a later stage which would require that the party to the bid's tax compliance status be measured after the closing date and must be in order on date of measurement.
- Where no valid tax clearance exists for any party noted above, a letter from SARS needs to be provided for that party, indicating that satisfactory arrangements have been made with SARS to meet the party's tax obligations.

Bids submitted without a valid original tax clearance certificate or proof of arrangements made with SARS for each party to the bid **will** be deemed to be non-responsive.

#### 1.19. **B-BBEE STATUS LEVEL**

The proof pertaining to the bidder's level contributor status or sworn affidavit should be provided. Information is available at [www.dti.gov.za](http://www.dti.gov.za).

Failure to provide the B-BBEE SANAS Certification or valid sworn affidavit **will lead** to the bid being regarded as non-responsive.

#### 1.20. **DECLARATION OF INTEREST**

The bidder must complete and return the "Declaration of Interest" on behalf of all parties to the bid.

The bidder must fully declare all co-administration or sub-contracting arrangements/ agreements/ financial interest between the organisation and other entities, including POLMED and its service providers.

Irrespective of the "Declaration of Interest" form, the bidder must submit a full declaration of relationships between the bidder and other service providers in the healthcare industry (including POLMED). If no such relationships exist, the bidder must indicate this in their submission in terms of this requirement.

Bids submitted without a completed and signed Declaration of Interest **will be** deemed to be non-responsive.

#### 1.21. **DECLARATION OF BIDDER'S PAST SCM PRACTICES**

The bidder must complete and return the "Declaration of bidder's past Supply Chain Management practices" on behalf of all parties to the bid.

Bids submitted without a completed and signed “Declaration of bidder’s past Supply Chain Management practices” form may be deemed to be non-responsive.

**1.22. INVESTIGATIONS BY REGULATORY BODIES**

The bidder is to confirm that it is not being investigated by any regulatory bodies irrespective of the nature of the investigation. If it is being investigated, the respective details are to be supplied as part of this submission.

**1.23. SIGNATORY BY DULY AUTHORISED REPRESENTATIVE**

Bidders must provide proof that the individual signing the bid documents are duly authorised to sign the bid, i.e., a resolution of directors, etc. should be provided.

**1.24. FINANCIAL SOUNDNESS**

All bidders must submit audited financial statements financial statements.

Bids submitted without the required proof of financial soundness for the contracting entity **will** be deemed to be non-responsive.

**1.25. EVALUATION PROCESS**

Evaluation of the responses from the Bidders will be done in a phased approach as per the below criteria:

1.25.1. Gate 1: Administrative Compliance

1.25.2. Gate 2: Technical Proposal for Functionality Evaluation and Presentations

1.25.3. Gate 3: Price and B-BBEE Information

## **GATE 1 – ADMINISTRATIVE DOCUMENTS AND COMPLIANCE**

### **2. ADMINISTRATIVE COMPLIANCE**

Refer to the checklist for a summary of the compulsory documentation and information. All bid documents must be completed and signed by the duly authorised representative of the Bidder. All pages of the bid documents must be initialed by an authorised director of the company. During this phase Bidders' responses will be evaluated based on compliance with the listed administration and mandatory bid requirements. The Bidder's bid will be disqualified for non-submission of any of the documents.

#### **2.1. CHECKLIST FOR GATE 1 – ADMINISTRATIVE DOCUMENTS**

<b>No</b>	<b>Required Documents</b>	<b>Mark (Y) if submitted and (N) if not submitted</b>	<b>Cross Reference to Bid where documents can be found</b>
A	Standard Bid Document, Declaration of interest and Declaration of bidder's past SCM practices.		
B	Company registration and shareholding information to support the B-BBEE contribution certificate.		
C	Valid, original tax clearance certificate or equivalent.		
D	B-BBEE status level of contribution certification or sworn affidavit.		
E	E: Three (3) years audited annual financial statements covering a period of three (3) financial years		
F	Investigation by regulatory bodies (Refer to Section 1.22 of the bid).		

No	Required Documents	Mark (Y) if submitted and (N) if not submitted	Cross Reference to Bid where documents can be found
G	Signature by a duly authorized representative of the bidder and all pages of the bid initialled for correctness		
H	The Service provider must be accredited by the CMS as a Managed care organisation to render capitation (financial risk transfer) services in relation to Chronic and HIV related medication.		

Failure to provide any of the above administrative compliance documents **will lead** to the bid being non-responsive.

**STANDARD BID DOCUMENTS**

**i) INVITATION TO BID**

<b>YOU ARE HEREBY INVITED TO RESPOND TO A BID OF POLMED</b>					
<b>BID NUMBER</b>	POLMED007/2022/PHARMACYNETWORK	<b>CLOSING DATE</b>	09 September 2022	<b>CLOSING TIME</b>	12:00
<b>DESCRIPTION</b>	Request for Proposals for appointment of a service provider Pharmacy Network and medicine management services				
<b>VALIDITY</b>	90 Days				
The successful Bidder will be required to fill in and sign a written Formal Contract and SLA.					
<b>BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT:</b>					
Crestway Office Park Block A, 20 Hotel Street Persequor Park Lynnwood Pretoria					
No posted OR faxed Bids will be accepted					
Bidders should ensure that bids are delivered before the closing date and time to the correct physical address. Submission of late bids will not be accepted. Bids can be delivered and deposited into the tender box between 08:00 and 16:30, Mondays to Fridays prior to the closing date and between 08:00 and 11:00 on the closing date. All bids must be submitted on the official bid forms (not to be re-typed).					
<b>TECHNICAL AND SUPPLY CHAIN ENQUIRIES MAY BE DIRECTED VIA EMAIL TO</b>					
<b>E-MAIL ADDRESS</b>	pharmacy@polmed.co.za				



SUPPLIER INFORMATION			
NAME OF BIDDER			
POSTAL ADDRESS			
STREET ADDRESS			
TELEPHONE NUMBER	CODE		NUMBER
CELLPHONE NUMBER			
FACSIMILE NUMBER	CODE		NUMBER
E-MAIL ADDRESS			
COMPANY REGISTRATION NUMBER			
INCOME TAX REFERENCE NUMBER			
COMPANY PAYE NUMBER			
COMPANY UIF NUMBER			
VAT REGISTRATION NUMBER			
TAX CLEARANCE CERTIFICATE/ TAX COMPLIANCE SYSTEM PIN SUBMITTED	TICK APPLICABLE BOX <input type="checkbox"/> Yes <input type="checkbox"/> No <i>PROOF MUST BE SUBMITTED</i>		
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ B-BBEE STATUS LEVEL SWORN AFFIDAVIT	TICK APPLICABLE BOX <input type="checkbox"/> Yes <input type="checkbox"/> No <i>A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES &amp; QSEs) MUST BE SUBMITTED</i>		
POLMED DOMICILLIUM			
POLMED chooses the following as its domicilium citandi et executandi for all purposes of and in connection with the final contract: Crestway Office Park, Block A, 20 Hotel Street, Persequor Park, Lynnwood, Pretoria			

## DECLARATION

I/ We have examined the information provided in your bid documents and offer to undertake the work prescribed in accordance with the requirements as set out in the bid document. The prices quoted in this bid are valid for the stipulated period. We confirm that this bid will remain binding upon us and may be accepted by you at any time before the expiry date.

Signature of the bidder

Position

Date

Duly authorised to  
commit the Bidder

TICK APPLICABLE BOX

Yes

No

*PROOF MUST BE SUBMITTED*

### ii) TAX COMPLIANCE REQUIREMENTS

It is a condition of this bid that the taxes of the successful Bidder must be in order, or that satisfactory arrangements have been made with South African Revenue Services (SARS) to meet the Bidder's tax obligations.

Bidders are required to submit their Unique Personal Identification Number (PIN) issued by SARS to enable POLMED to view the Bidders profile and tax status.

Application for tax compliance status (TCS) or PIN may also be made via e-filing. In order to use this provision, tax payers will need to register with SARS e-filing through the website [www.sars.co.za](http://www.sars.co.za).

Bidders may also submit a printed Tax Clearance Certificate or Tax Clearance Status.

In bids where consortia/ joint ventures/ sub-contractors are involved, each party must submit a separate Tax Clearance Certificate or proof of Tax Clearance Status/ PIN.

### iii) DECLARATION OF INTEREST

Any legal person, including persons employed by POLMED, or persons having a kinship with persons employed by the POLMED, including a blood relationship, may make an offer or offers in terms of this invitation to bid. In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the POLMED, or to persons connected with or related to them, it is required that the Bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority and/or take an oath declaring his/her interest, where:

- the Bidder is employed by the POLMED; and/or

- the Bidder is a management Board of Trustees member; and/or
- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

<b>1. Are you or any person connected with the Bidder, employed by POLMED?</b>	<b>Yes</b> <input type="checkbox"/>	<b>No</b> <input type="checkbox"/>
<b>If so, provide particulars:</b>		
<b>2. Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by POLMED and who may be involved with the evaluation and or adjudication of this bid?</b>	<b>Yes</b> <input type="checkbox"/>	<b>No</b> <input type="checkbox"/>
<b>If so, provide particulars:</b>		

<b>3. Are you, or any person connected with the bidder, aware of any relationship (family, friend, other) between any other bidder and any person employed by POLMED who may be involved with the evaluation and or adjudication of this bid?</b>	<b>Yes</b> <input type="checkbox"/>	<b>No</b> <input type="checkbox"/>
<b>If so, provide particulars:</b>		
<b>4. Do you or any of the directors/ trustees/ shareholders/ members of the company have any interest in any other related companies whether or not they are bidding for this contract?</b>	<b>Yes</b> <input type="checkbox"/>	<b>No</b> <input type="checkbox"/>
<b>If so, provide particulars:</b>		

<b>DECLARATION</b>	
I, the undersigned (name).....,..... certify that the information furnished above is correct. I accept that POLMED may reject the bid or act against me should this declaration prove to be false.	
<b>Name of Bidder</b>	
<b>Signature</b>	
<b>Position</b>	
<b>Date</b>	

**iv) DECLARATION OF INTEREST**

This declaration will be used by institutions to ensure that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.

The bid of any Bidder may be disregarded if that Bidder, or any of its directors have:

- a. abused POLMED's supply chain management system.
- b. committed fraud or any other improper conduct in relation to such system; or
- c. failed to perform on any previous contract.

In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

<b>1. Is the Bidder or any of its directors listed on the National Treasury's database as companies or persons prohibited from doing business with the public sector?</b>  (Companies or persons who are listed on this database were informed in writing of this restriction by the National Treasury after the audi alteram partem rule was applied).	Yes  <input type="checkbox"/>	No  <input type="checkbox"/>
<b>If so, provide particulars:</b>		
<b>2. Is the Bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)?</b>  To access the Register, enter the National Treasury's website, <a href="http://www.treasury.gov.za">www.treasury.gov.za</a> click on the icon "Register for Tender Defaulters" or submit your written request for a hard copy of the Register to facsimile number 012-3265445.	Yes  <input type="checkbox"/>	No  <input type="checkbox"/>
<b>If so, provide particulars:</b>		

<b>3. Was the Bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five (5) years?</b>	<b>Yes</b> <input type="checkbox"/>	<b>No</b> <input type="checkbox"/>
<b>If so, provide particulars:</b>		
<b>4. Was any contract between the Bidder and any organ of state or private entity terminated during the past five (5) years on account of failure to perform on or comply with the contract?</b>	<b>Yes</b> <input type="checkbox"/>	<b>No</b> <input type="checkbox"/>
<b>If so, provide particulars:</b>		

<b>DECLARATION</b>	
I, the undersigned (name).....,..... certify that the information furnished above is correct. I accept that POLMED may reject the bid or act against me should this declaration prove to be false.	
<b>Name of Bidder</b>	
<b>Signature</b>	
<b>Position</b>	
<b>Date</b>	

v) **SUB-CONTRACTING**

Will any portion of the contract be sub-contracted?

**(Tick applicable box)**

YES		NO	
-----	--	----	--

If yes, indicate:

- I. What percentage of the contract will be sub-contracted:  
.....%
- II. The name of the sub-contractor(s)  
.....
- III. The B-BBEE status level of the sub-contractor(s)  
.....

The Service Provider may use subcontractors in connection with the work performed under this Agreement. When using subcontractors, however, if not listed in the proposal at the time of selection, the Service Provider must obtain prior written approval from POLMED. In using subcontractors, the Service Provider is responsible for all their acts and omissions to the same extent as if the subcontractor and its employees were employees of the Main Contractor. All requirements set forth as part of the bid will be applicable to all subcontractors and their employees to the same extent as if the Main Contractor and its employees had performed the services.

### **3. TERMS OF REFERENCE – PHARMACY NETWORK AND MEDICINE SERVICES**

#### **3.1. Background on POLMED**

- I. The South African Police Service Medical Scheme (POLMED), is a closed medical scheme registered under the Medical Schemes Act (Act 131 of 1998).
- II. The duties and responsibilities of the Board of Trustees are regulated by the Rules of the Scheme and the Medical Schemes Act, 131 of 1998, as amended. The Board of Trustees is entrusted with ensuring the optimal operation of the Scheme to the benefit of the members.
- III. Please refer to [www.POLMED.co.za](http://www.POLMED.co.za) and the annual report of the Council for Medical Schemes for further detail on the size and composition of the Scheme.

### **4. Scope of Work**

#### **4.1. POLMED – Pharmacy and Medicine Management Network**

- I. A suitable service provider is required by the Scheme to provide POLMED members with the following services relating to Chronic (including HIV related), Acute, Oncology medicine management and Over-the-counter medicine as per POLMED's Scheme rules:
- II. The Service Provider will be required to create for and provide the Scheme with a Network of Pharmacies with a national footprint which shall ensure the provision of the following:
  - Chronic,
  - Oncology and related medicine,
  - Acute and
  - Over the counter medicines to the Beneficiaries of the Scheme.
- III. Ensure that services are rendered diligently, expeditiously and with professional skill and care by suitably skilled and appropriately experienced personnel.



#### **4.2. Service Providers expected deliverables**

The Service Provider must demonstrate capability and capacity to deliver services to POLMED in the following areas:

##### **4.2.1. Capability and Capacity to deliver on POLMED's requirements**

- a) Management of high cost/risk Beneficiaries.
- b) Capability and capacity to perform Retrospective Drug utilization reviews for the high-cost Beneficiaries.
- c) Identify and remove Network pharmacies who fail to meet the contractual obligations as set out by Service provider.
- d) Capability and capacity to implement an approved medicine distribution initiative that lowers cost of medication and its distribution to the Beneficiaries.
- e) Utilisation of selected pharmacies as the preferred provider for the supply of all authorised Specialised Medicines.

##### **4.2.2. Management of The National Pharmaceutical Product Index products**

- a) Negotiation and contract dispensing fees on behalf of the Scheme including all dispensing fees applicable to NAPPI (The National Pharmaceutical Product Index) products.
- b) Address identified risks to ensure compliance to the formularies and agreed dispensing fees.

##### **4.2.3. Services Integration to the Scheme Administration and Managed Care Services**

- a) Integrate with POLMED's Managed care provider in order to ensure alignment with its Disease risk and Chronic medication authorisation processes.
- b) Integrate with POLMED's Administrator to ensure alignment with all administrative processes such as membership confirmation.

#### **4.2.4. Reporting**

Service Providers must be able to demonstrate through examples the following reports:

- a) Monthly, Quarterly, and annual statistical and trends reporting.
- b) Reporting on Drug Utilization reviews for the high-cost Beneficiaries

#### **4.3. Technical Compulsory Documents Required**

The following documents must be submitted together with the technical proposal:

- a) CVs for allocated resources indicating relevant experience for the scope of work.
- b) Proof of Registration with the HPCSA for health professionals and the South African Pharmacy Council (SAPC).
- c) Contactable Reference letters from previous clients at least five (5) should be provided relating to similar services rendered in the last ten (10) years.
- d) Evidence of a National Footprint.

#### **4.4. Value Added Services**

In the provision of their services to the Scheme, the Service provider is invited to propose cost saving initiatives and managed care interventions that are clinically appropriate, cost effective and maintain a high standard of service to the Beneficiaries.

## GATE 2: TECHNICAL EVALUATION

### SECTION A - FUNCTIONALITY EVALUATION – (TECHNICAL SCORING)

#### 5. EVALUATION PROCESS AND CRITERIA

Bids will be evaluated on functionality as per the evaluation criteria and weights in the table shown below.

No	Criteria	Weight Allocated	Cross Reference to Bid Document
<b>1</b>	<b>CAPABILITY AND CAPACITY TO DELIVER TO POLMED</b>	<b>20</b>	
1.1	Service Provider's capability and capacity to Create for and provide the Scheme with a <b>Network of Pharmacies</b> with a national footprint which shall ensure the provision of: <ul style="list-style-type: none"> <li>• Chronic,</li> <li>• Oncology and related medicine,</li> <li>• Acute and</li> <li>• Over the counter medicines to the Beneficiaries of the Scheme.</li> </ul>	15	
1.2.	Expertise and Resources to be deployed to the POLMED Contract: Team's experience and Resources allocated to the Project qualified to ensure that services are rendered diligently, expeditiously and with professional skill and care by suitably skilled and appropriately experienced personnel.	5	
<b>2</b>	<b>METHODOLOGY AND APPROACH</b>	<b>40</b>	
2.1	Process to be followed in the Management of high cost/risk Beneficiaries.	10	
2.2	System to identify and remove Network pharmacies who fail to meet the contractual obligations as set out by Service provider.	5	
2.3	Process used for selection of pharmacies as the preferred provider for the supply of all authorised Specialised Medicines.	5	

No	Criteria	Weight Allocated	Cross Reference to Bid Document
2.4	Process to ensure integration with POLMED's Managed care provider in order to ensure alignment with its Disease risk and Chronic medication authorisation processes.	10	
2.5	Process to ensure Integration with POLMED's Administrator to ensure alignment with all administrative processes such as membership confirmation.	10	
<b>3</b>	<b>MANAGEMENT OF THE NATIONAL PHARMACEUTICAL PRODUCT INDEX PRODUCTS</b>	<b>10</b>	
3.1	Demonstrate proven record of negotiating the contract dispensing fees on behalf of Medical Schemes including all dispensing fees applicable to NAPPI products.	5	
3.2	Risk management of Service Providers to ensure compliance to the formularies and agreed dispensing fees.	5	
<b>4</b>	<b>VALUE ADDED SERVICES AND PAYMENT MANAGEMENT</b>	<b>25</b>	
4.1	In the provision of their services to the Scheme, the Service provider is invited to propose cost saving initiatives and managed care interventions that are clinically appropriate, cost effective and maintain a high standard of service to the Beneficiaries.	10	
4.2	Payment process to be used to pay all valid Chronic (including HIV related) Medicine claims submitted by any Pharmacy and any General Practitioner or Specialist.	15	
<b>5</b>	<b>REPORTING</b>	<b>5</b>	
5.1.	Perform Retrospective Drug utilization reviews for the high-cost Beneficiaries.	5	
<b>6</b>	<b>TOTAL</b>	<b>100</b>	

### 5.1. Technical Evaluation Minimum Threshold

Service Providers will be required to meet a **minimum** of threshold of **80 points** on technical evaluation to proceed to the presentation and system demonstration evaluation.

## SECTION B – SERVICE PROVIDER’S PRESENTATIONS

### 6. PRESENTATIONS AND SYSTEM DEMONSTRATIONS

6.1. During this phase bidders are required to do presentation on the systems and the functionality of their systems to assess functionality or ability of the bidder to implement and manage the contract.

6.2. The Presentation **MUST** cover the items indicated in the table below :

No	Description	Weight
1	Capability and Capacity to deliver on POLMED services	20
2	Methodology and approach to be deployed in the Project	40
3	Process to Manage of the NAPPI Products	10
4	Payment processes and systems to be used in managing the services	25
5	Reporting (Examples of reports)	5
<b>6</b>	<b>TOTAL</b>	<b>100</b>

**Only bidders who will score a minimum of 80% on the presentation evaluation will be considered for the next phase of evaluation which is price and B-BBEE.**

## **GATE 3: PRICING AND B-BBEE EVALUATION**

### **7. PRICE COMPARISON**

7.1. Only Bidders that have achieved a minimum score of 80% will be evaluated on price and B-BBEE.

7.2. The percentage scored for price shall be calculated by applying the undermentioned formula:

$$P_s = 80(1 - (P_t - P_{min})/P_{min})$$

Where,

- i)  $P_s$ : percentage scored for price under consideration
- ii)  $P_{min}$ : lowest acceptable price
- iii)  $P_t$ : price under consideration
- iv) 80: percentage/weight allocated for price

7.3. The lowest acceptable bid will obtain the maximum percentage allocated for the price/ price component. The other bids with higher prices for the price component, will proportionately obtain lower percentages based on the above indicate formula.

7.4. POLMED shall not be obliged to accept the lowest price bid.

**PRICING SCHEDULE**

<b>YOU ARE HEREBY INVITED TO RESPOND TO A BID OF POLMED</b>	
<b>BID NUMBER</b>	<b>POLMED007/2022/PHARMACYNETWORK</b>
<b>DESCRIPTION</b>	<b>Request for Proposals for appointment of a service provider for Pharmacy Network and Medicine Management Services</b>
<b>VALIDITY</b>	<b>90 DAYS</b>

<b>Item</b>	<b>Description of service</b>	<b>Monthly fee</b>	<b>Period (months)</b>	<b>Price in RSA Currency (Inclusive of VAT)</b>
1	Pharmacy Network and Medicine Management – Monthly Project Management Fee		48	
2	Contract Performance Reporting		48	
3	Third Party Service Provider Relationship Management		48	
<b>TOTAL COST EXCLUDING VAT</b>			<b>R.....</b> <b>(Total inclusive of all costs)</b>	
<b>VAT @ 15%</b>				

Item	Description of service	Monthly fee	Period (months)	Price in RSA Currency (Inclusive of VAT)
<b>TOTAL INCLUDING VAT</b>				
2.	Persons who will be involved in the project and hourly rates applicable			
	<b>Title of resource</b>	<b>Resource level of Seniority</b>	<b>Hourly Rate in RSA Currency</b>	

## 8. B-BBEE STATUS

The proof pertaining to the bidder's level contributor status in terms of the B- BBEE Act and the Codes of Good Practice, issued by the dti 11 October 2013, as amended, will be evaluated. Information is available at [www.dti.gov.za](http://www.dti.gov.za).

The bidder will be allowed to score up to a maximum of 20 points depending on the bidder's level contributor status as per the POLMED B-BBEE Contributor level scorecard.

The following table will be used to allocate points for B-BBEE where the 80/20 for all open tender requests.



<b>B-BBEE Status Level Contributor</b>	<b>Points allocated for B-BBEE Level Contributor</b>
1	10
2	8
3	6
4	4
5	2
6	2
7	0
8	0
Non-Compliant	0

The remaining ten (10) will be allocated for B-BBEE bonus points as follows:

An EME or QSE which is at least 51% black owned	5 Points
An EME or QSE which is at least 31% black owned by women	5 Points

## **9. ADJUDICATION OF THE BID**

The scores received for functionality, price and B-BBEE will be added together to obtain a final score for the Bidder. The Board Tender Evaluation Committee will make its recommendation to the Board on the final score received by each Bidder. POLMED reserves the right to award the contract to one (1) or more service provider or not to award the contract at all.